



Residual Waste Study

ENERGY-FROM-WASTE (EFW) Technology Procurement Process

November 25, 2008



Residual Waste Study

RFP - WHAT IS IT?

REQUEST FOR PROPOSAL

- Document containing the technology and business requirements for a given project that provides the proponents with the ability to use some creativity in their submissions
- RFPs are typically most valuable in large, complex or high-impact projects
- Used to procure the solution that provides the best value based upon evaluation criteria identified in the RFP



Residual Waste Study

RFP - PROCESS

DIFFERENT FROM A TENDER

- Tenders are more scoped to a detailed specification
- EFW is a specialty technology and business so RFP process allows various qualified vendors to deliver their complete solution within our guidelines
- EFW vendors will provide a long-term, guaranteed waste management solution to handle all of our residual municipal solid waste



EFW RFP - PROCESS

Residual Waste Study

STARTED IN 2007 WITH AN OPEN REQUEST FOR QUALIFICATIONS PROCESS

- Identified our goals and objectives
- Identified the stakeholders
- Identified the project objectives
- Set a list of minimum qualifications for vendors
- Vendor submissions that met the minimum qualifications were pre-qualified to move to the RFP stage
- Resulted in five pre-qualified vendors who are the only vendors that will be considered



EFW RFP - PROCESS

Residual Waste Study

THIS IS A DESIGN/BUILD/OPERATE (DBO) PROJECT

- Preferred vendor performs all three major tasks
- Initial operating contract is 20 years with two five-year renewal options
- Performance incentives for reducing emission limits
- Performance incentives for innovation
- Financial penalties for lack of performance
- Evaluation of proposals is weighted to environmental components as well as financial – this is not a low bid project



Residual Waste Study

EFW RFP PROCESS WHERE ARE WE?

FOLLOWING REGIONAL COUNCIL APPROVAL OF THE BUSINESS CASE IN MAY 2008:

- RFP was completed and issued to the five pre-qualified vendors on Aug. 22
- First round of confidential meetings took place with each vendor week of Oct. 6
- Second round of confidential meetings were held week of Nov. 4
- Several addendums have been issued
- RFP closing date was extended from Jan. 15, 2009, to Feb. 19, 2009



NEXT STEPS

Residual Waste Study

- March 2009 – RFP Evaluation Team will review/analyze all submissions based on an evaluation criteria
- April 2009 – RFP Evaluation Team will recommend a preferred vendor to Regional Council
- Once approved by Regional Council, negotiations with the preferred vendor will begin
- Preferred vendor will assist us in completing the EPA to achieve a Certificate of Approval to operate the plant
- Upon receipt of Environmental Assessment and Certificate of Approval, vendor will be issued Notice to Proceed to final design and construction
- Plant to be operational by the end of 2013



Residual Waste Study

QUESTIONS